Hospitality Integrations Lead - Startup with ESOP

Do you enjoy solving complex integration challenges and building bridges between different hospitality systems (PMS, CRS, OTA, RMS, POS, ...)? Do you want to be among the first to ensure seamless connection of AI humanoids with hotel systems worldwide?

About Us

FLAE Robotics is a pioneer in humanoid technologies. We are creating the first AI robotic receptionist for hotels and changing the future of the hospitality industry.

- 1. **Startup, not corporate.** This is an opportunity to be a part of our **initial team** and to be part of the success of the company via our **ESOP program**, and scale the company with us. It is **not an opportunity to lead established scaled-up teams.**
- 2. **Hands on**. Yes, we want you to provide leadership, formulate the direction, coach and mentor others, but **you will be hands on at least 80% of the time** at the beginning.
- 3. **Hybrid**, **not 100% remote**. We are convinced beyond discussion that at least initially we need to be meeting physically in our offices in Prague **at least once a week**.

Summary:

The Hospitality Integrations Lead ensures robust, reliable, and scalable integration solutions with hospitality systems, providing essential interfaces and abstractions for internal teams. They drive continuous expansion of expertise on hotel systems, integration standards, and technical architectures.

Responsibilities:

- Build and maintain deep expertise on various hospitality management systems (PMS, CRS, OTA, RMS, POS, ...).
- Lead the development and continuous improvement of production-grade integration abstraction layers, ensuring reliability, scalability, and maintainability.
- Collaborate closely with internal product and engineering teams to deliver seamless integration solutions.
- Manage relationships with external system providers and vendors, proactively addressing integration challenges and opportunities.
- Identify and adopt industry standards and best practices for integrations, ensuring compliance and interoperability.

Qualifications:

Experience in technical integrations (HTTP, ReST, AMQP, XML, JSON, polling, ...)

- Experience with hospitality systems (PMS, CRS, OTA, RMS, POS, ...)
- Proven track record managing integration projects, emphasizing reliability, scalability, and operational excellence.
- Familiarity with cloud management platforms, API management tools, development frameworks, and CI/CD practices.
- Strong technical acumen and the ability to bridge gaps between technical and business stakeholders effectively.
- Excellent leadership, communication, and negotiation skills, with experience managing specialized technical teams.

What We Offer

- Competitive compensation package with ESOP program
- Part of the initial team in the hospitality revolution using cutting-edge AI technologies
- Direct impact on product strategy and company growth
- Flexible working hours and partial remote work options
- A leadership role in the hospitality revolution using cutting-edge AI technologies
- Continuous professional development in robotics and AI
- Startup with global ambitions, Czech founders and clear mission

If you're passionate about technology and want to be part of something extraordinary, reach out to us!

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